

Frances Lincoln Sales and Distribution

Frances Lincoln Ltd

4 Torriano Mews
Torriano Avenue
London NW5 2RZ
Tel: + 44 (0) 20 7284 4009
Fax: + 44 (0) 20 7485 0490
E-mail: sales@frances-lincoln.com

Distribution

Bookpoint Ltd
130 Milton Park
Abingdon
Oxon
OX14 4SB
Tel. 01235 400400
Fax. 01235 400500
email: orders@bookpoint.co.uk

Sales & Marketing Director

Gail Lynch
gail@frances-lincoln.com

Key Accounts Manager

Finette Devrell
finetted@frances-lincoln.com

Client Publisher Sales Manager

Bill Goodall
billg@frances-lincoln.com

Special Sales Manager

Jenny Radford
jennyr@frances-lincoln.com

Sales Office Manager

Anne Bowman
anneb@frances-lincoln.com

Key Accounts/Special Sales Co-ordinator

Jozef Marlow
jozefm@frances-lincoln.com

Publicity (Children)

Nicky Potter
020 8889 9735
nicpot@dircon.co.uk

Publicity (Adult)

Emma O'Bryen
020 7619 0098
eobr@blueyonder.co.uk

Publicity Officer

Fran Higgins
franh@frances-lincoln.com

Publicity & Marketing Co-ordinator

Fabio Grandi
fabiog@frances-lincoln.com

Bibliographic Data/Website Manager

Claire Selden
claires@frances-lincoln.com

Head of Rights

Janet Martin
janetm@frances-lincoln.com

Rights Manager

Caterina Favaretto
caterinaf@frances-lincoln.com

Rights & Sales Assistant

Luke Hadley
lukeh@frances-lincoln.com

1) Northern England, North Wales, Scotland

Nicola Salvatore Northern Area Sales Manager

Flat 2
11 Rutland Road
Harrogate
North Yorkshire HG1 2PY
Tel: 07779 621378
nicola.salvatore@talk21.com

2) London

John Gall London Sales Manager

Frances Lincoln
4 Torriano Mews
Torriano Avenue
London NW5 2RZ
Tel: 07890 541503
johng@frances-lincoln.com

3) East Anglia, Home Counties, the Midlands

Phil Robey

The Cummins
New Road, Aldham
Essex CO6 3PN
Tel: 01206 240109
Fax: 01206 241351
philip.robey@dial.pipex.com

4) South West England, South Wales

Debbie Jones

6 Whitchurch Road
Tavistock
Devon PL19 9BB
Tel: 07850 621204
doom01@btinternet.com

5) South East England

David Marshall

Pound Cottage
18 Pound Lane
(off Croft Road)
Godalming
Surrey GU7 1BT
Tel: 07710 198948
davidmarshall@
dmarshall93.freemove.co.uk

6) Ireland

John Fitzpatrick Siobhan Mullet

58 New Vale Cottages
Shankill
County Dublin, Ireland
Tel: 00353 1272 0020
Fax: 00353 1282 0491
fitzmullbooks@eircom.net

South East England Gift Trade

Jamie Denton

18 South Street
Lewes, East Sussex BN28BP
Tel: 01273 479558
jamesdenton778@btinternet.com

London Gift Trade

Victoria Hutton

5 West Temple Sheen
East Sheen, London
SW14 7RT
Tel: 0208 876 2761
Mobile: 07899 941010
Fax: 020 8392 1375
victoriahuttonbooks@yahoo.co.uk

Selected multicultural accounts

Global Book Marketing Ltd

99 Wallis Road
London
E9 5LN
Tel/Fax: 0208 533 5800
tz@globalbookmarketing.co.uk



EXPORT SALES

Germany, Switzerland, Austria

Gabriele Kern
Publishers' Services
Ziegenhainer Str. 169
D-60433 Frankfurt,
Germany
Tel: (49) 69 510 694
Fax: (49) 69 510 695
gabriele.kern@publishersservices.de

Scandinavia, Iceland

Gill Angell & Stewart Siddall
Angell Eurosales
The Old Whaling House
The Walls
Berwick-upon Tweed
TD15 1HP
Tel: +44 (0) 1289 332 934
Fax: +44 (0) 1289 332 935
info@angelleurosales.com

France, Benelux

Ted Dougherty
72 Hadley Street
London NW1 8TA
Tel: +44 (0) 20 7482 2439
Fax: +44 (0) 20 7267 9310
ted.dougherty@blueyonder.co.uk

Italy, Greece

Penny Padovani
Padovani Books
N.A. La Chiesa no.9
52044 Pergo Cortona (AR)
Italy
Tel/fax +39 0575 614338
penny@padovanibooks.com

Spain, Portugal, Gibraltar

Jenny Padovani
Padovani Books
Rambla Poblenou 11
Escalera A 4°, 2ª
Barcelona 08005
Spain
Tel/fax +34 93 2218561
jenny@padovanibooks.com

Far East

Julian Ashton
Ashton International Marketing
Services
PO Box 298
Sevenoaks
Kent TN13 1WU
Tel: +44 (0) 1732 746093
Fax: +44 (0) 1732 808479
jashton@ashtoninternational.com

Singapore/Malaysia

Pansing Distribution PTE Ltd
Times Centre
1 New Industrial Road
Singapore S36196
Tel: (65) 6319 9939
Fax: (65) 6459 4930
infobooks@pansing.com

Caribbean, Bermuda, Mexico, Central America

Christopher Humphrys
Lynda Hopkins
Humphrys Roberts Associates
5 Voluntary Place
Wanstead
London E11 2RP
Tel: +44 (0) 208 530 5028
Fax: +44 (0) 208 530 7870
humph4hra@aol.com

South America

David Williams
I.M.A
PO Box 8734
London
SE21 7ZF
Tel: +44 (0)20 7274 7113
sales@intermediaamericana.com

Eastern Europe, Russia, Africa (exc. South Africa)

Tony Moggach
I.M.A
14 York Rise
London NW5 1ST
Tel: +44 (0) 20 7267 8054
Fax: +44 (0) 20 7485 8462
ima@moggach.demon.co.uk

Middle East

Richard Ward
Peter Ward Book Exports
8 St Francis Place
London SW12 8ER
Tel: +44 (0) 20 8772 0777
Fax: +44 (0) 8450892374
richard@pwbookex.com

DISTRIBUTORS

South Africa

Pan Macmillan
34 Whiteley Road
2nd floor
Melrose Arch Piazza
Melrose Boulevard
Melrose North
2076, South Africa
Tel: +27(0)11731 3440
Fax: +27(0)11731 3540
nicolaalmond@panmacmillan.co.za

USA and Canada

US Sales and Marketing Director:
Ani Chamichian
Tel: (415) 647 1812
anic@frances-lincoln.com
Publicity: jennifer.d.abel@gmail.com
Representation USA:
Publishers Group West
1700 Fourth Street
Berkeley, CA 94710, USA
Tel: 1-800-788-3123 (toll free)
Tel: (510) 809-3700
Fax: (510) 809 3777
To order books
Tel: 1-800-663-5714
orderentry@perseusbooks.com
www.pgw.com

Representation Canada:
Publishers Group Canada
559 College Street, Suite 40
Toronto, Ontario M6G 1A9
Tel: 1-800-747-8147 (toll free)
Tel: (416) 934 9900 (local)
info@pgcbooks.ca
To order books
Tel: 1-800-663-5714 (toll free)
www.pgcbooks.ca

Australia and New Zealand Papua New Guinea & the Pacific Islands

Adult
Thames & Hudson Australia
Pty Ltd
11 Central Boulevard
Portside Business Park
Fishermans Bend
Victoria 3207
Australia

Tel: +61 (0)3 9646 7788
Fax: +61 (0)3 9646 8790
enquiries@thrust.com.au
www.thameshudson.com

Australia and New Zealand

Children
Walker Books Pty Ltd
Level 2
5 Wilson Street
Newtown
NSW 2042
Australia
Tel: (61) 2 9517 9577
Fax: (61) 2 9517 9997
walkerbooks@tldistribution.com.au

India

Pan Macmillan India
First Floor, 19B Ansari Road,
Daryaganj
New Delhi 110 002
India
Tel: +91 9871246246
s.sabarwal@panmacmillanindia.com